

A Day in the Life of Tomorrow's Lawyer

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Joint AIJA and VSCL Conference
25 October 2001, Melbourne



www.speedlegal.com

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Introduction

- **A day in the life of tomorrow's lawyer...**
- **The role of XML in...**
 - o knowledge management
 - o integrated systems
 - o e-commerce
 - o globalisation
- **XML in action...**
 - o demo of smart drafting using XML
- **How this affects your strategic planning...**

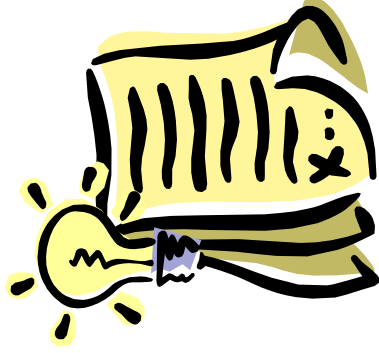
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Knowledge at your fingertips, anywhere, anytime...

Meet Xanthe... future lawyer...



... in knowledge management



- ✓ SEPARATE CONTENT & STYLE
- ✓ CREATE SMART STRUCTURED CONTENT
- ✓ EASY TO TRANSFORM & REUSE
 - ✓ POWERFUL SEARCHING
 - ✓ STANDARDS-BASED
- ✓ AVOID LOCKIN

`<format> XML </format>`

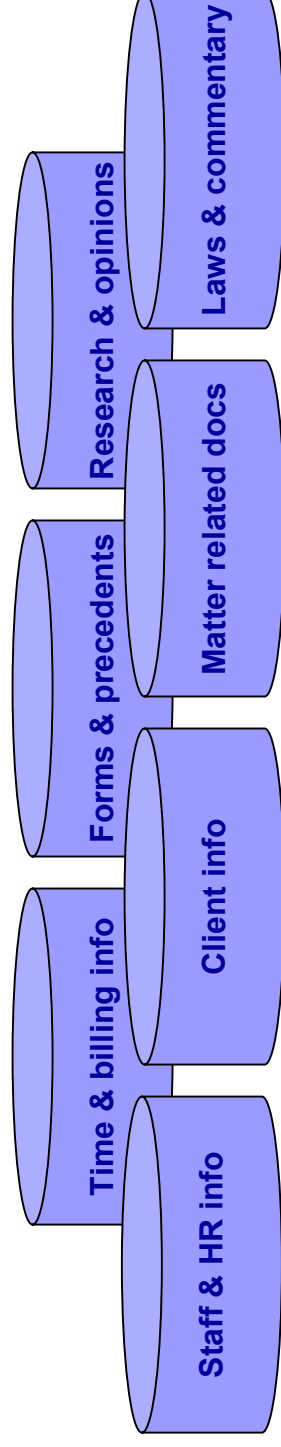
`<structure>` smart and rich `</structure>`

`<markup>` meaning not style `</markup>`
`<benefits>`

`<benefit>` very accurate, focussed searches `</benefit>`

`<benefit>` open, flexible and standards-based `</benefit>`

`<benefit>` easy to convert and re-use in many ways `</benefit>`

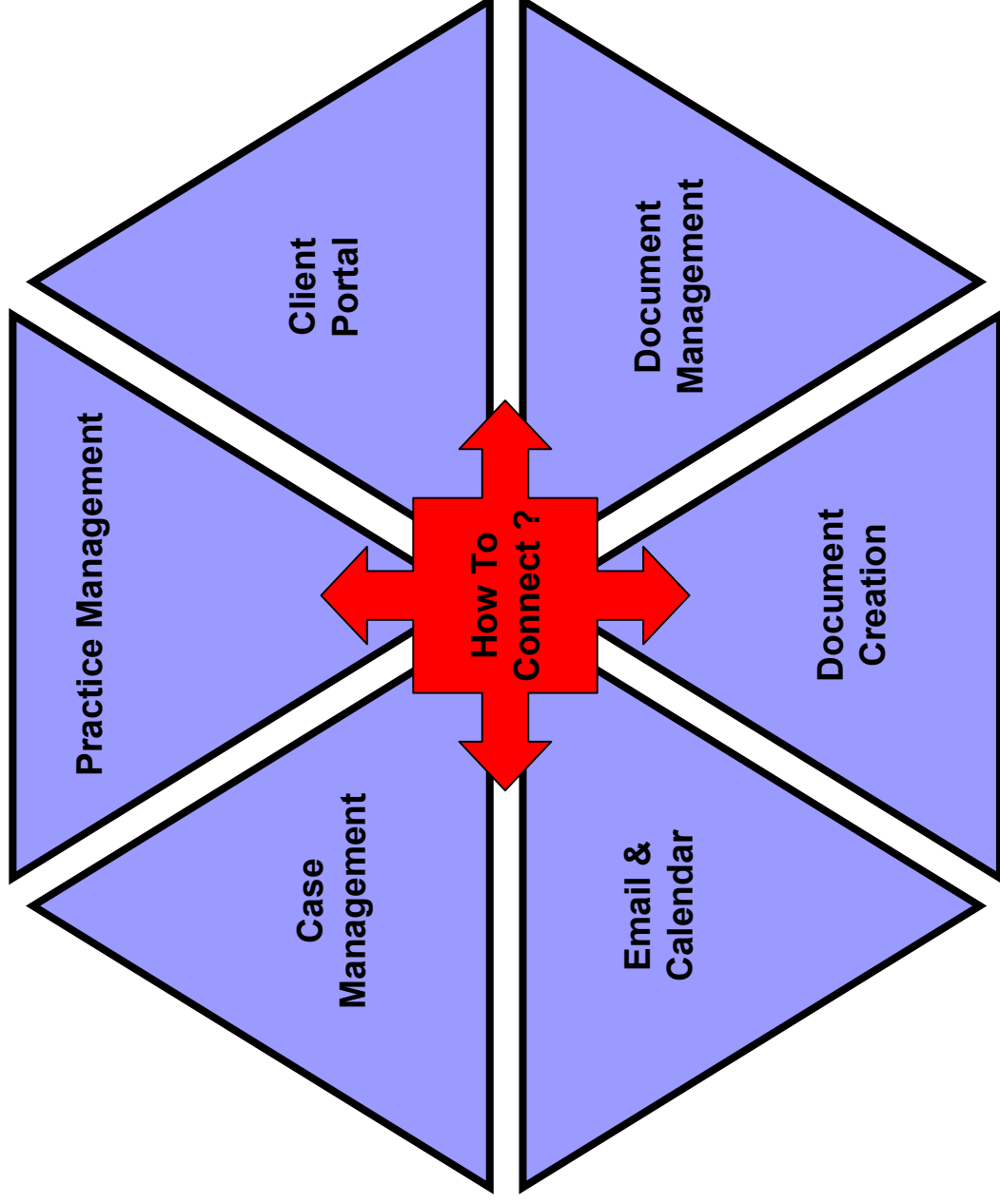


The Role of XML...

... in integrated systems

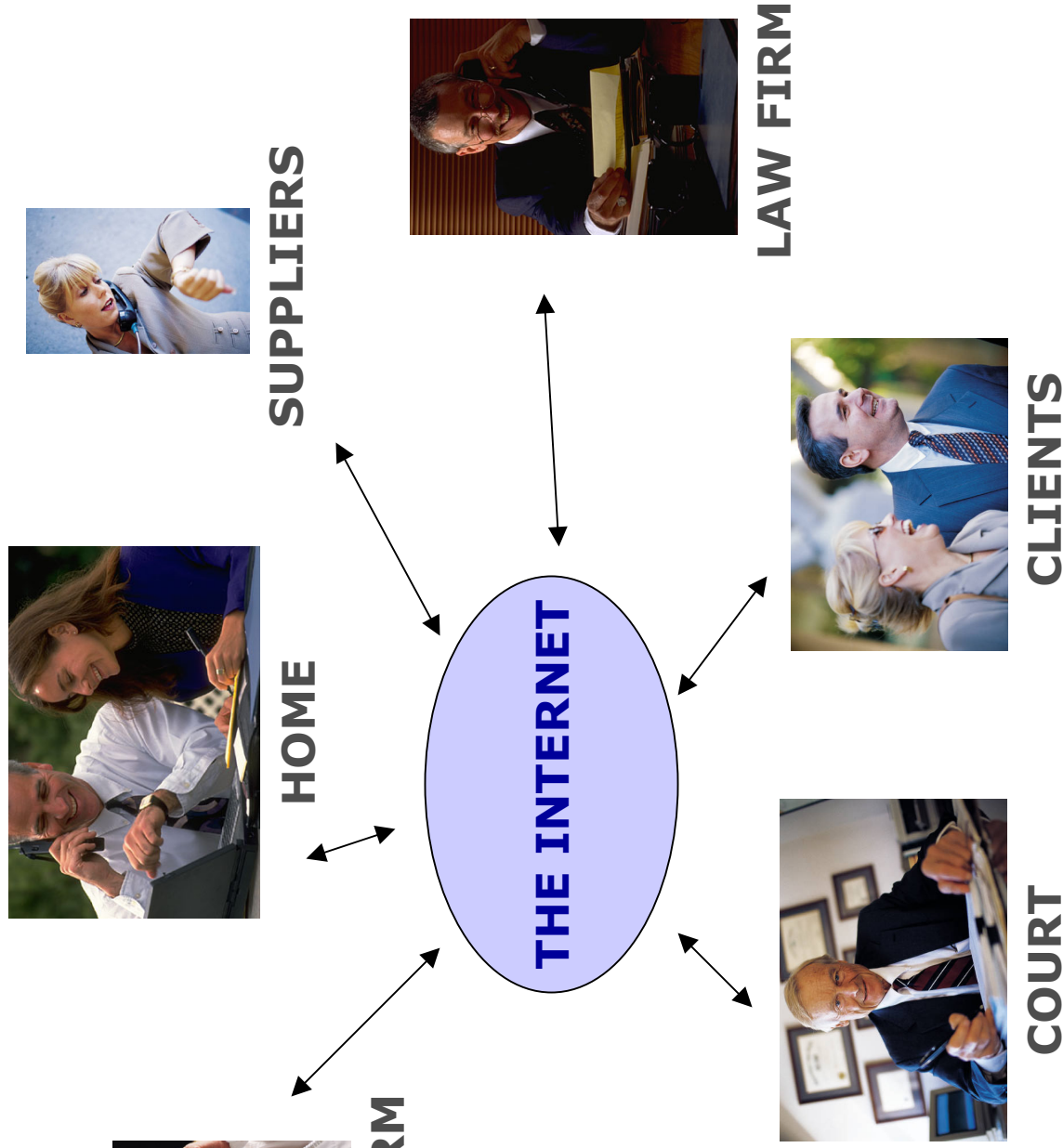
No more islands of technology...

- ✓ Standardised way of connecting applications
- ✓ Lower cost of integration
- ✓ Growing numbers of XML skills



The Role of XML...

... in e-commerce



- ✓ The lingua franca of e-commerce
- ✓ Share 'smart' info with the world
- ✓ Let smart software process that info
- ✓ Automate to save time & cost

The Role of XML...

... in globalisation

Support for any language...



Smart drafting demo...

- **What XML can do now...**
 - capture extra layers of knowledge...
 - take instructions online...
 - produce html, rtf, pdf documents on-the-fly

And there's not an XML tag in sight...

Do I have a strategy...

... that gets full value from XML?

“doesn’t affect me...”

- denial is not a business strategy

“I’ll wait and see what happens...”

- XML is here now and the leaders are already using it
- you can wait, but can you afford to be left behind?

“buy everything that mentions XML....”

- You’re not that silly either

“we need to understand how this can help us...”

- learn what XML can do for you, and use it wisely

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